TTC (TMA Training Center): Assure Quality Resources For Future Growth

www.ttc.edu.vn
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Currently hiring hundreds of engineers a year
- Target 5,000 engineers by 2015

How to ramp up large teams?
- Possible from the existing large pool of ICT graduates
  - Historically hired top 5-10% of applicants
  - However, potentially the next 30% of applicants could be trained to be productive within 3 - 6 months

Require huge investment in training
- TMA Training Center (TTC)
  - TTC Internal: since 2001
  - TTC External: Apr 2008
TTC’s History

- **TTC Internal**: for existing TMA employees
  - Since 2001 provided hundreds of courses a year for TMA’s employees
    - Technical courses: Programming, Telecom/Network, Testing etc.
    - Languages: English, French, Japanese
    - Soft skills: communication, presentation, task/time management etc.
    - Quality/engineering processes based on TL 9000, CMMi
    - Management & Leadership

- **TTC External**: for external ICT people
  - Licensed in Q2’07
  - To be launched in Apr 2008
  - Co-located with TMA’s development centers

- **TTC Internal + TTC External**
Objectives

- Provide quality and practical training to fill the gap between ICT graduates’ skill levels and outsourcing industry needs
  - Source of TMA’s quality resources
  - Also for other software outsourcing companies

Outsourcing Industry Needs

TTC’s courses to provide:
- Technical skills
- Software engineering process
- Real experiences
- Soft skills
- Verbal English communication

ICT graduates’ skill levels
Why just ICT Graduates?

1. Utilize thousands of ICT graduates for the outsourcing industry
2. Quick solutions for market’s needs
Trainings Services

- **Target Clients**
  - **Individuals**: focus on new/recent graduates
  - **Companies**: focus on MNCs setting up operations in Vietnam

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<th>Services</th>
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| Programs            | 2 – 6 months  
Develop specialised professionals: *Programmer, Tester, Business Analyst, Architect, Quality Assurance, Project Manager* etc. |
| Short Courses       | < 4 weeks  
Specific topics: *J2EE, AJAX, design patterns, unit testing, etc.*                                                                   |
| Seminars, Workshops | 1 – 3 days  
By industry experts                                                                                                                  |
| Certification       | PMP, Microsoft, Sun, etc.                                                                                                                  |
| Consulting          | Training needs analysis, Skills matrix development, Skills assessment, etc.                                                              |
Key Differentiators (1)

- Founded by a successful software outsourcing company with 10+ years of experience
  - Understand what the outsourcing industry needs

- Supplement the university/college’s curriculum
  - Teach what the outsourcing industry needs

- Practical courses: project-based model, not just classroom training
  - Trainers are industry experts with real experiences
  - Working on projects, in a team
  - Practical contents
  - Hands-on lab practices

  - Trainees not only get knowledge/skills, but also real experience from sample projects/exercises
Key Differentiators (2)

- English learning environment
  - Books, guidelines, references
  - Presentations
  - Toastmasters clubs for all trainees
- Well-equipped labs and facilities
- Utilize Internet technologies
  - Online training material
  - Training schedule and results posted on TTC’s website
  - Email/forum accounts for all trainees to communicate with trainers
- Seminars by industry experts